SpearMC
consulting ▲ technology ▲ sourcing

Client: Ubisoft

Client Comments

"Consultants are a necessary evil and they typically just annoy me. SpearMC brought us a unique blend of talent across multiple disciplines including business process design, systems configuration and application development. They even helped us recruit a top-notch leader to manage our support group. Most shocking, the price was fair."

Les Fondy,
Vice President,
Information Technology
Ubisoft

Applications

- General Ledger / nVision
- Purchasing / eProcurement
- Accounts Payable
- Cash Management
- Order Management /Inventory
- Billing /Accounts Receivable
- Manufacturing /Cost Management
- Security Administration
- User Productivity Kit Developer v3.5
- PeopleSoft FMS/SCM v9.0
  - » *On Oracle 11i database*

Client Background

Founded in 1986 with North American offices in San Francisco and Montreal – Ubisoft is a global producer, publisher and distributor of interactive entertainment products. With over six thousand employees worldwide, Ubisoft has quickly grown to become the fourth largest independent video game publisher in the world. Some of Ubisoft's well-known titles include ***Assassin's Creed, Shaun White Snowboarding, Tom Clancy's Rainbow Six, Splinter Cell, Avatar, Petz, Rayman, and Prince of Persia.***

Project Summary

SpearMC was engaged by Ubisoft to complete a requirements analysis, fit-gap review and re-implementation of PeopleSoft Financials and Supply Chain Management from v8.0 to v9.0. The project also included migrating Ubisoft's Canadian Operations from MAS200 to PeopleSoft v9.0. Working toward an absolute go-live date, SpearMC and Ubisoft successfully completed the upgrade on schedule in support of the upcoming holiday season.

Value Proposition

PeopleSoft v8.0 was implemented in 2002 when Ubisoft's revenue was less than 25% of 2009 revenue levels. Ubisoft realized that the current ERP platform was no longer able to keep up with business demands and that future growth would be hindered without world-class ERP systems. Significant issues existed with business processes not being documented and aligned with PeopleSoft or established best practices.

Benefits Realized

- **System Efficiencies** were obtained by upgrading to the latest release, and allowing for ongoing support for current updates and fixes. In addition, upgrading the application, database and hardware platform also provided a scalable system that meets Ubisoft's long-term growth plans.

ORACLE Systems Integrator and Services Provider

Success Story

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Benefits Realized...*continued*

- **Improved Overall Accuracy** through the quality of data by utilizing enhanced v9.0 functionality and by providing ongoing training to end users via the User Productivity Kit.

- **Business Processes** are now in place that take advantage of best practices supported by v9.0. A major initiative of the upgrade project was for IT and business users to agree on best-practices that were supported by the latest version of PeopleSoft.

- **Scalable and Supportable Systems** are now able to support future growth of Ubisoft's core revenue channels. The upgrade allowed Ubisoft to make use of open source standards that integrate PeopleSoft v9.0 to other business critical applications such as Business Objects, Master Data Management and a new roll-out with Ubisoft's Digital Store distribution partner.